

Investment Opportunity in Germany

Project name: LARS

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Corporate Succession for Manufacturer of Thermoplastics

LARS is a German manufacturer of thermoplastic devices for industry and end consumers. The family-owned business – established in the 1940s – is located in East Germany and caters to the electronics, automotive, plant manufacturing, and media technology industries. The company has highly skilled employees and co-operates with universities and the Fraunhofer Institute to develop new materials. In order to sustain the company's growth, the owner and directors have commenced a structured process for owner succession.

For an investor interested in establishing a manufacturing and design footprint in proximity to prestigious clients, LARS is an interesting entrance door to the German market. A strategic investor might benefit from existing business relations, and from the great experience and knowledge in the production of thermoplastics. An Indian investor with a broad business approach, promising synergy, and a willingness to further grow the business will be highly welcomed.

Products	thermoplastics from 0.5 to 1,000 gramm for industry and households, assembly groups, decorative plastic items, high-quality surfaces
Clients	ADC Krone, AGFEO, Daimler, INA, Siemens, Sennheiser, Steinel
Turnover, workforce	approx. 5 million Euro, 38 personnel
Technologies	Selected competences are <ul style="list-style-type: none">- design, construction and manufacturing of moulds- design and development of products- injection mouldings (clamping force: 15 to 555 kg), two-component injection moulding- Processing biological modified thermoplastics in cooperation with Fraunhofer Institute- Project in cooperation with a local university for producing natural-fiber reinforced polyurethane- prototyping- pad printing- assembly
Sites	1 site in East Germany approx. 50km off Berlin (certified ISO 9001:2000 and ISO 14001:2005)
Transaction	LARS is looking for a structured company succession. Various transaction patterns may be conceived.
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