

# Indian Partners Wanted for Sales / Distribution

Project Name: COMP472



## A German market leader of technical fasteners for automotive and for general industrial applications is looking for partners for sales and distribution

COMP472 is a owner-run company in the third generation, founded in 1901. One of two verticals of COMP472 is built around the design, manufacturing and distribution of fasteners.

<b>Products, Services</b>	Fasteners, tools and sealants for vehicle components (chassis, body) Fasteners, tools and sealants for industrial applications (blind rivets, threaded inserts, assembly systems) Customised solutions, application engineering
<b>Clients</b>	broad client spectrum in automotive and general industry
<b>Sites</b>	10 sites worldwide, all EN/ISO 9100 or TS 16949 or VDA certified, plus 10 partner companies worldwide

The company took a first step into the Indian markets in 2011 at the Fasteners Fair in Mumbai. A first partner for sales and distribution has been found in the Mumbai-Pune area and is already successful with a major contract.

COMP472 is now looking for additional partners in India in order to expand the business with the existing product and business platform. The prospective partners should comply with the following objectives and business scheme .

<b>Objectives</b>	partners must have their own business base in Chennai or Delhi or in one other tier-I cities must have proven contacts with hi-value industrial partners such as vehicle OEM / tier-I or in other sectors must be competent in application engineering
<b>Offer</b>	to support the partner in broadening his existing portfolio of products, clients, and applications to gain access to a high-value selection of state of the art products "made in Europe", which meet the highest technical requirements to be part of the company's proven scheme of training, marketing and sales support

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